

Financial statements 2010



CÔNG TY TNHH KIỂM TOÁN VÀ DỊCH VỤ TIN HỌC TP.HCM
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No: 1110620/AISC-DN4

**To: Board of Management and Board of Directors
Saigon Bank for Industry and Trade**

We have audited the financial statements of SAIGON BANK FOR INDUSTRY AND TRADE (“the Bank”) consisting of the balance sheet as at December 31 2010, the income statement and statement of cash flows for the year ended December 31, 2010 prepared January 10, 2011 together with the appended notes as set out on page 6 to 48.

The Board of Management is responsible for the preparation of the financial statements. It is our responsibilities to form an independent opinion, based on our audit, on these financial statements.

Basis of auditing

We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance that the financial statements are free from material misstatement. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes our assessing of the compliance with the prevailing accounting standards and system (or accepted); Accounting principles and methods applied, the significant estimates and judgments made by the Board of Management in preparation of the financial statements as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

Auditor's opinion

In our opinion, the financial statements give a true and fair view, in all material respects, of the financial position of Saigon Bank for Industry and Trade as of December 31, 2010 as well as the results of its operation and its cash flows for the year then ended. The financial statements are prepared in compliance with the prevailing Vietnamese Accounting System and other relevant statutory requirements.

Auditor

Huynh Tieu Phung
Audit Certificate No.:1269/KTV
Issued by the Ministry of Finance

HCMC, February 28, 2011
PP. General Director
Deputy General Director

Trương Diệu Thuý
Audit Certificate No.: 0212/KTV
Issued by the Ministry of Finance

Form: B02/TCTD



Balance sheet

As at December 31, 2010

Unit: VND

No.	Items	Notes	Dec. 31, 2010	Dec. 31, 2009
A. ASSETS				
I	Cash, gold, silver, gemstones	V.01	151,939,370,794	127,338,447,831
II	Deposits at the State Bank of Vietnam	V.02	272,002,257,096	221,703,761,988
III	Gold and Deposits at other Credit Institutions and Loans Granted to other Credit Institutions	V.03	1,976,427,560,475	385,028,937,458
1	Gold and deposits at other credit institutions		1,976,427,560,475	383,540,187,458
2	Loans granted to other credit institutions			1,500,000,000
3	Provision for loan losses			(11,250,000)
IV	Trading Securities	V.04	18,752,194,795	-
1	Trading securities		35,002,194,795	
2	Provisions for devaluation of securities		(16,250,000,000)	
V	Financial Derivatives and other Financial Assets	V.05		
VI	Loans to Customers		10,309,792,317,693	9,600,247,287,372
1	Loans to customers	V.06	10,455,751,873,252	9,722,120,046,896
2	Provision for loan losses	V.07	(145,959,555,559)	(121,872,759,524)
VII	Investment Securities	V.08	1,947,472,000,000	542,900,000,000
1	Available-for-sale securities		700,000,000,000	
2	Held-to-maturity securities		1,247,472,000,000	542,900,000,000
3	Provisions for devaluation of securities			
VIII	Equity Investment and Other Investments	V.09	730,779,056,000	172,001,317,300
1	Investments in subsidiaries		612,503,446,000	36,000,000,000
2	Investments in joint-venture companies			
3	Investments in associates			
4	Other long-term investments		118,275,610,000	153,275,610,000
5	Provision for devaluation of long term investments			(17,274,292,700)



Balance sheet

As at December 31, 2010

Unit: VND

No.	Items	Notes	Dec. 31, 2010	Dec. 31, 2009
IX	Fixed assets		559,604,915,819	492,193,304,799
1	Tangible fixed assets	V.10	538,033,079,508	469,522,385,399
	a. Cost		663,667,960,201	586,423,708,920
	b. Accumulated depreciation		(125,634,880,693)	(116,901,323,521)
2	Finance lease fixed assets	V.11	-	-
	a. Cost			
	b. Accumulated depreciation			
3	Intangible fixed assets	V.12	21,571,836,311	22,670,919,400
	a. Cost		38,006,924,352	33,325,385,133
	b. Accumulated amortization		(16,435,088,041)	(10,654,465,733)
X	Investment Properties	V.13		
	a. Cost			
	b. Accumulated depreciation			
XI	Other long-term assets		845,234,302,614	369,198,116,935
1	Accounts receivable	V.14	644,115,400,736	269,085,354,560
2	Interests and fees receivable		194,903,608,523	95,412,444,911
3	Deferred corporate income tax			
4	Other assets	V.14	6,215,293,355	4,700,317,464
	- In which: good-will			
5	Provisions for other assets			
TOTAL ASSETS			16,812,003,975,286	11,910,611,173,683

Form: B02/TCTD



Balance sheet

As at December 31, 2010

Unit: VND

No.	Items	Notes	Dec. 31, 2010	Dec. 31, 2009
B. LIABILITIES AND OWNERS' EQUITY				
I	Borrowings from Government and the State Bank of Vietnam	V.16	403,721,941,765	319,629,403,486
II	Deposits and Borrowings from Other Credit Institutions	V.17	2,549,374,959,986	573,355,405,206
1	Deposits from other credit institutions		2,492,578,959,986	483,650,405,206
2	Borrowings from other credit institutions		56,796,000,000	89,705,000,000
III	Deposits from customers	V.18	9,067,522,766,566	8,520,114,494,636
IV	Derivative Financial Instruments and Other Financial Liabilities			13,035,000,000
V	Trust Funds and Other Borrowed Funds	V.19	121,507,822,809	118,701,027,782
VI	Issuance of Valuable Documents	V.20	830,263,600,000	113,402,700,000
VII	Other Liabilities		313,749,348,117	320,624,897,010
1	Interests, fees payable		140,907,613,867	135,059,917,138
2	Deferred corporate income tax	V.22		
3	Accounts payable and other liabilities	V.21	171,107,757,837	183,904,987,878
4	Provision for other losses (for off-balance sheet contingencies and commitments)	V.21	1,733,976,413	1,659,991,994
Total liabilities			13,286,140,439,243	9,978,862,928,120

Balance sheet

As at December 31, 2010

Unit: VND

No.	Items	Notes	Dec. 31, 2010	Dec. 31, 2009
VIII	Equity and Funds	V.23	3,525,863,536,043	1,931,748,245,563
1	Equity of credit institutions		2,460,715,830,000	1,500,715,830,000
	a. Chartered Capital		2,460,000,000,000	1,500,000,000,000
	b. Basic construction investment fund			
	c. Capital surplus		715,830,000	715,830,000
	d. Treasury stocks			
	e. Preferred stocks			
	g. Other equity			
2	Funds of credit institutions		270,124,121,117	223,891,631,048
3	Exchange rate difference			
4	Difference upon revaluation of assets			
5	Undistributed profit/ Accumulated loss		795,023,584,926	207,140,784,515
IX	Minority Interests			
TOTAL LIABILITIES AND OWNERS' EQUITY			16,812,003,975,286	11,910,611,173,683

Off balance sheet items

No.	Items	Notes	Dec. 31, 2010	Dec. 31, 2009
I	Contingencies	VIII.29	127,908,912,927	128,994,339,576
1	Capital loan guarantees			
2	Letters of credit		29,800,102,152	62,035,552,832
3	Other guarantees		98,108,810,775	66,958,786,744
II	Commitments			
1	Customers funding			
2	Others			

Prepared by



Nguyen Thi Thanh Thuy

Chief Accountant



Hua Tuan Cuong

Dated January 10, 2011

PP. General Director

Deputy General Director



Nguyen Thi Muoi

Form: B03/TCTD



Income statement

For the fiscal year ended December 31, 2010

Unit: VND

No.	Items	Notes	Year 2010	Year 2009
1	Interest and similar income	VI.26	1,595,967,835,763	1,205,636,926,090
2	Interest and similar expense	VI.25	1,023,625,809,986	694,710,601,229
I	Net interest income		572,342,025,777	510,926,324,861
3	Income from services		40,402,628,615	34,580,100,009
4	Expenses of services		13,308,077,050	10,147,627,572
II	Net gain/loss from services	VI.26	27,094,551,565	24,432,472,437
III	Net gain/loss from dealing in foreign currencies	VI.27	10,860,670,990	6,250,228,208
IV	Net gain/loss from dealing in trading securities	VI.28	(1,229,882,399)	21,714,363
V	Net gain/loss from dealing in investment securities	VI.29		
5	Income from other activities		575,887,988,389	17,310,275,600
6	Expenses of other activities		500,775,381	72,828,541
VI	Net gain/loss from other activities	VI.31	575,387,213,008	17,237,447,059
VII	Income from equity investments	VI.30	26,126,171,846	21,658,351,650
VIII	Operating Expenses	VI.32	274,923,885,925	221,792,217,675
IX	Net operating income before provision for loan losses		935,656,864,862	358,734,320,903
X	Provision for loan losses		65,041,078,222	84,003,475,433
XI	Total profits before tax		870,615,786,640	274,730,845,470
7	Current corporate income tax		75,592,201,714	67,590,060,955
8	Deferred corporate income tax			
XII	Corporate income tax	VI.33	75,592,201,714	67,590,060,955
XIII	Profit after tax		795,023,584,926	207,140,784,515
XIV	Minority interest			
XV	Earnings per share	VI.23	5,101	1,549

Prepared by



Nguyen Thi Thanh Thuy

Chief Accountant



Hua Tuan Cuong

Dated January 10, 2011

PP. General Director

Deputy General Director



Nguyen Thi Muoi



Statement of cash flows (under direct method)

For the fiscal year ended December 31, 2010

Unit: VND

No.	Items	Notes	Year 2010	Year 2009
A. CASH FLOWS FROM OPERATING ACTIVITIES				
01	Interest and similar income		1,496,476,672,151	1,247,533,541,131
02	Interest and similar expense		(1,017,778,113,257)	(708,051,803,155)
03	Income from services		27,094,551,565	24,432,472,437
04	Differences of actual receipts/payments from operating activities (foreign currencies, gold, securities)		9,630,788,591	6,271,942,571
05	Other income		559,965,568,588	(10,093,391)
06	Proceeds from debts written off, compensated by provision for losses		15,265,343,511	17,203,379,043
07	Payments to employees and management mission		(239,254,244,855)	(176,480,047,953)
08	Income tax paid		(57,629,514,154)	(89,175,012,199)
<i>Net cash flows from operating activities before changes in assets and working capital</i>				
<i>Changes in operating assets</i>				
09	(Increase)/ Decrease in cash, gold and loans to other credit institutions		1,500,000,000	2,100,000,000
10	(Increase)/ Decrease in proceeds from securities trading activities		(1,439,574,194,795)	(70,200,000,000)
11	(Increase)/ Decrease in derivative financial instruments and other financial assets			
12	(Increase)/ Decrease in loans to customers		(733,631,826,356)	(1,805,743,598,968)
13	Decrease in provision for losses		(35,478,725,603)	(33,687,605,000)
14	Other (Increases)/ Decreases in operating assets		(953,048,468,067)	(36,737,436,045)
<i>Changes in operating liabilities</i>				
15	Increase/ (Decrease) in borrowings from Government and the SBV		84,092,538,279	319,629,403,486
16	Increase/ (Decrease) in deposits and borrowings from other credit institutions		1,976,019,554,780	(1,319,781,961,672)
17	Increase/ (Decrease) in deposits from customers (Including the State Treasury)		547,408,271,930	1,314,875,164,563
18	Increase/ (Decrease) in issuance of valuable documents (excluding those being accounted to financing activities)		716,860,900,000	(143,301,879,819)
19	Increase/ (Decrease) in trust funds and other borrowed funds		2,806,795,027	4,648,485,636
20	Increase/ (Decrease) in derivative financial instruments and other financial liabilities		(13,035,000,000)	13,035,000,000
21	Increases/ (Decrease) in operating liabilities		(8,956,635,395)	46,843,702,578
22	Funds of credit institutions charged		(31,225,013,575)	(14,722,150,437)
I	Net cash flows from operating activities		907,509,248,365	(1,401,318,497,194)

Form: B04/TCTD



Statement of cash flows (under direct method)

For the fiscal year ended December 31, 2010

Unit: VND

No.	Items	Notes	Year 2010	Year 2009
B. CASH FLOWS FROM INVESTING ACTIVITIES				
01	Purchase of fixed assets		(130,284,247,222)	(195,045,795,555)
02	Proceeds on disposal of fixed assets		156,300,909	44,161,407
03	Payments for disposal of fixed assets			
04	Purchase of investment properties			
05	Proceeds from disposal of investment properties			
06	Payment for disposal of investment properties			
07	Investments in other entities		-	
08	Proceeds from investment in other entities		35,000,000,000	
09	Dividend income and share of profit from long-term investments		29,091,089,036	8,994,829,779
II	Cash flows from investing activities		(66,036,857,277)	(186,006,804,369)
C. CASH FLOWS FROM FINANCING ACTIVITIES				
01	Increase in share capital due to capital contribution and/or issuance of shares		960,000,000,000	392,000,000,000
02	Proceeds from issuance of valuable documents qualified to be accounted to capital and reserves and other long-term loan capital			
03	Payment for valuable documents qualified to be accounted to capital and reserves and other long-term loan capital			
04	Dividend paid to shareholders, shared profit		(133,685,600,000)	(123,693,431,476)
05	Payment for buying treasury shares			
06	Proceeds from selling treasury shares			
III	Cash flows from financing activities		826,314,400,000	268,306,568,524
IV	Net cash flows		1,667,786,791,088	(1,319,018,733,039)
V	Cash and cash equivalents at the beginning of the year		732,582,397,277	2,051,601,130,316
VI	Adjustments to impacts of exchange rate changes			
VII	Cash and cash equivalents at the year end		2,400,369,188,365	732,582,397,277

Prepared by

Chief Accountant

Dated January 10, 2011

PP. General Director

Deputy General Director



Nguyen Thi Thanh Thuy



Hua Tuan Cuong



Nguyen Thi Muoi